

# Mergers & Acquisitions (M&A) - Potholes and Processes

## (1 Day Masterclass)

Workshop code: **C14-G-03-01.V1**


Course duration: **8 hours (1 day)**

### Course introduction

The success of any business lies in having the right strategy complemented with appropriate structuring and documentation. The latter two becomes additionally important if you are intending on pursuing a merger or an acquisition whether as an exit or a growth strategy. This is usually an exciting and most looked forward to event in the business cycle. For some it means inorganic growth, for others it means cashing out their multi-million dollar exits. While it is certainly an event to look forward to, it is also something that should be planned towards.

### Who is it for?

This full day course aims to enrich management staff, department heads, business owners and M&A professionals with the insights to planning for a successful M&A transaction.



**Finding the right trainer is like switching on a light in the dark.**

## *Mergers & Acquisitions (M&A) Masterclass*

For Enquiries: [info@2ibpartners.com](mailto:info@2ibpartners.com)



**2iB PARTNERS**  
Expanding your Business Universe



## Finding the perfect class can often be a tedious and time-consuming task.

Our team of globally competitive trainers and consultants will be with you every step of the way.

These individuals have been hand picked to help give you all of the support, guidance, and assurance you need to achieve your transformation goals.

## Topics Covered

Topics:

1. Critically evaluate the difference between a merger and an acquisition
2. Understand the 9 step M&A process (2iB M&A 9 yards)
3. Implement Due-Diligence process
4. Relate to the types of definitive documentation and why they are there
5. Analyze the types of exits/purchases
6. Understand how to safeguard shareholder interests in the transaction
7. Manage post-merger planning

## Quality & Post Course Follow-up

We make it a top priority to ensure that each and every one of our learners are given an enriching learning experience fuelled by practical tips through experience.

Our trainers have exceptional experience paired with critical facilitation skills that will surely make any class a global one.

**The M&A masterclass will have an on-request complimentary 1 hour consultation.**

## Contextualization of Workshop

2iB Partners is a management consulting and corporate training company whose team has advised many different companies in different jurisdictions which gives unparalleled understanding of business needs.

We are able to contextualize our courses towards your industry, company and standard operating procedures.